RANDOM HOUSE, INC.
201 EAST 50TH STREET, NEW YORK, N.Y. 10022
TELEPHONE 212 751-2600

IN ACCOUNT WITH: POINT FOUNDATION
SALES PERIOD: 10/1/81 - 12/31/81
TITLE: "NEXT WHOLE EARTH CATALOG 2nd ED."

TITLE CODE: 70776
PUB. DATE: 11/81

	10/1/81 to 12/31/81 COPIES	AMOUNT
GROSS SALES:		
TRADE	71,441	$ 597,486.80
FORETGN	577	4,765.60
CANADA	2,000	12,480.00
TOTAL GROSS SALES:	74,018	$ 614,732.40
RETURNS	(98)	(728.16)
NET SALES	73,920	$ 614,004.24
RESERVE FOR RETURNS: - 10% OF G.S.		$ (61,473.24)
ADJUSTED NET SALES		552,531.00
DEDUCTION PER CONTRACT		
P.P.B. ESTIMATE: 101,000 COPIES @ $3.6		$(319,160.00)
HANDLING CHARGES - 75¢ PER COPY FOR 3,000 COPIES SHIPPED TO POINT FOUNDATION		(2,250.00)
INTEREST ON $319,160.00 FOR 45 DAYS - 16½%		(6,492.60)
DISTRIBUTION FEE - 22½% OF GROSS SALES		(138,150.95)
TOTAL COSTS:		$(466,053.55)
PROFIT (LOSS) FROM OPERATIONS		$ 86,477.45
LESS: LOSS ON 1ST EDITION (SEE ATTACHED)		(21,789.80)
AMOUNT DUE POINT FOUNDATION		$ 64,687.65

75,000 difference from 73.71

Interest ?

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IN ACCOUNT WITH: POINT FOUNDATION
SALES PERIOD: 10/1/81 - 12/31/81
TITLE: "THE NEXT WHOLE EARTH CATALOG"

Title Code: #73951-5
Pub. Date: 10/80

	CURRENT SALES PERIOD 10/1/81 to 12/31/81		INCEPTION TO DATE 10/1/81 to 12/31/81	
	COPIES	AMOUNT	COPIES	AMOUNT
GROSS SALES				
TRADE	9033	$ 65,754.33	266,034	$ 1,837,187.18
FOREIGN	165	1,151.39	14,522	89,722.00
CANADA	200	1,092.00	9,942	43,776.75
TOTAL GROSS SALES	9398	$ 67,997.72	290,498	$ 1,970,685.93
RETURNS	(12729)	(92,465.98)	(24,296)	(170,075.58)
NET SALES	(3331)	$(24,468.26)	266,202	$ 1,800,610.35
RESERVE FOR RETURNS: 10% of G.S. ?		$ (6,799.77)		$ (197,068.59)
: ADJUSTMENT		11,707.91		190,268.83
ADJUSTED NET SALES:		$(19,560.12)		$ 1,793,810.59
DEDUCTION PER CONTRACT				
P.P.B. (SCHEDULE)		-		$(1,080,071.84)
HANDLING CHARGES - 75¢ A COPY ON 38,515		-		(28,886.25)
INTEREST EXPENSES		-		(15,420.60)
DISTRIBUTION FEE - 22½% OF G.S.		(15,299.49)		(439,466.85)
DISTRIBUTION FOR - 25% of KEPHART double?				
COMM. SALES:		-		(4,375.00)
ADVERTISING (PUBLICITY)		-	?	(983.96)
FREIGHT		-	?	(1,591.65)
P.P. ADJUSTMENT PLUS INTEREST (11/81)		-		25,118.66
TOTAL EXPENSES:		$(15,299.49)		$(1,545,677.49)
PROFIT (LOSS) FROM OPERATIONS		$(34,859.61)		$ 248,133.10
RIGHT REVENUE		13,069.81	?	17,000.06
LESS: PREVIOUS PAYMENTS:		-		(286,922.95)
AMOUNT DUE POINT FOUNDATION		$(21,789.80)		$ (21,789.79)

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"THE NEXT WHOLE EARTH CATALOG"
SALES DISCOUNT SCHEDULE
PERIOD ENDING 12/31/81

TITLE # 739515

		RETAIL PRICE	DISCOUNT	NET SELLING PRICE	TOTAL SALES
GROSS SALES					
TRADE:	9,033 COPIES	$14.00	$6.72	$7.28	$65,754.33
FOREIGN:	365 COPIES	14.00	7.85	6.15	2,243.39
	9,398 COPIES				$67,997.72

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POINT FOUNDATION
RIGHTS INCOME SCHEDULE
"THE NEXT WHOLE EARTH CATALOG"

TITLE # 73951-5

	TOTAL	RANDOM HOUSE	POINT FOUNDATION
BOME	$25,000.00	$12,500.00	$12,500.00
BOME	72.62	36.31	36.31
BOME	1,067.00	533.50	533.50
TOTAL:	$26,139.62	$13,069.81	$13,069.81

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"THE NEXT WHOLE EARTH CATALOG - 2nd EDITION." TITLE # 70776
SALES DISCOUNT SCHEDULE
PERIOD ENDING 12/31/81

	RETAIL PRICE	DISCOUNT	NET SELLING PRICE	TOTAL SALES
GROSS SALES				
TRADE: 71,441 COPIES	$16.00	$7.64	$8.36	$597,486.80
FOREIGN: 2,577 COPIES	16.00	9.31	6.69	17,245.60
TOTAL: 74,018 COPIES				$614,732.40

IN SETTLEMENT OF:

PLEASE DETACH BEFORE DEPOSITING CHECK

DATE	ITEM	GROSS	DISCOUNT	NET
2/82	For Sales as per Attached Statement B 26059	64,687.65		64,687.65

ALFRED A. KNOPF, INC.
PANTHEON BOOKS

BALLANTINE BOOKS
55377

RANDOM HOUSE, INC.

IN SETTLEMENT OF:

PLEASE DETACH BEFORE DEPOSITING CHECK

DATE	ITEM	GROSS	DISCOUNT	NET
	Deposit de fonds 3/22/82			
3/82	Interest resulting from 13 Days delay in payment of 4th Qt. Earnings 380.12 B 27150			380.12

ALFRED A. KNOPF, INC.
PANTHEON BOOKS

BALLANTINE BOOKS
56587

RANDOM HOUSE, INC.